

## AutoTalk

**Q.** I want to buy a good quality used vehicle. What should I look for?

**A.** The saying, "You get what you pay for" holds true in the auto industry. The rule of thumb is don't just look for the lowest price without taking time to consider why that vehicle is priced so low. Important things to consider when shopping for your car are: 1) Consider staying away from vehicles with multiple owners in a short time and/or vehicles that have been in a major accident. 2) Look at the average mileage per year. Total mileage is not always as important as average mileage per year. A moderately driven vehicle will give you a greater chance of the vehicle lasting a long time. 3) Look at the manufacturer certified programs. To qualify, vehicles have to pass a thorough inspection and any necessary repairs must be done prior to sale. Certified vehicles come with a manufacturer's warranty and may be priced slightly higher than non-certified vehicles, but the quality and warranty coverage should make up for the difference in cost.

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